

Consignment sales order

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Introduction

Introduction

Overview

Consignment sales are a trade agreement in which one party (the consignor) provides goods to another party (the consignee) to sell. However, the consignee has the right to return unsold goods back to the consigner.

Business Case

In manufacturing Industries Consignment is an arrangement in which goods are left in the possession of an authorized third party to sell. A consignment shop, for example, will sell items produced or supplied by someone else, and pay them a portion of the profit.

Tabs

Consignment sales header

The screenshot shows the SAP Consignment Sales Order header form. The form is titled "Consignment Order" and includes a "Data requested" section. The fields are organized into two columns. The left column contains fields for Client, Document No, Description, Target Document Type, Date Ordered, Business Partner, User/Contact, Order Source, Currency, Warehouse, Grand Total, and Document Status. The right column contains fields for Organization, Order Reference, Date Promised, Partner Location, Insurance, Price List, Priority, Total Lines, and Document Type. There are also checkboxes for "Delivered", "Processed", and "Approved". A "Document Action" button is located at the bottom left of the form.

Critical Fields:

- 1) Business partner : We can select existing/new customers here and this field is used to maintain customer.
- 2) Partner Location : This field is updated automatically, based on the business partner
- 3) Date Ordered : Indicates the Date an item was ordered.
- 4) Date Promised : The Date Promised indicates the date, if any, that an Order was promised for.
- 5) Price list : Price Lists are used to determine the pricing, margin and cost of items purchased or sold.
- 6) Currency : Indicates the Currency to be used when processing or reporting on this record.

7) Warehouse : The Warehouse identifies a unique Warehouse where products are stored or Services are provided.

8) Priority : The Priority indicates the importance (high, medium, low) of this document.

Critical & one-time setup fields:

1) Organization: This field is used to select the organization

2) Target Document Type- This Field is used to select the type of document that you are going to process

Non-Critical Fields:

1) Campaign : The Campaign defines a unique marketing program. Projects can be associated with a pre defined Marketing Campaign. You can then report based on a specific Campaign.

2) Project : A Project allows you to track and control internal or external activities.

3) Activity : Activities indicate tasks that are performed and used to utilize Activity based Costing

4) Delivery : The Delivery Via indicates how the products should be delivered. For example, will the order be picked up or shipped.

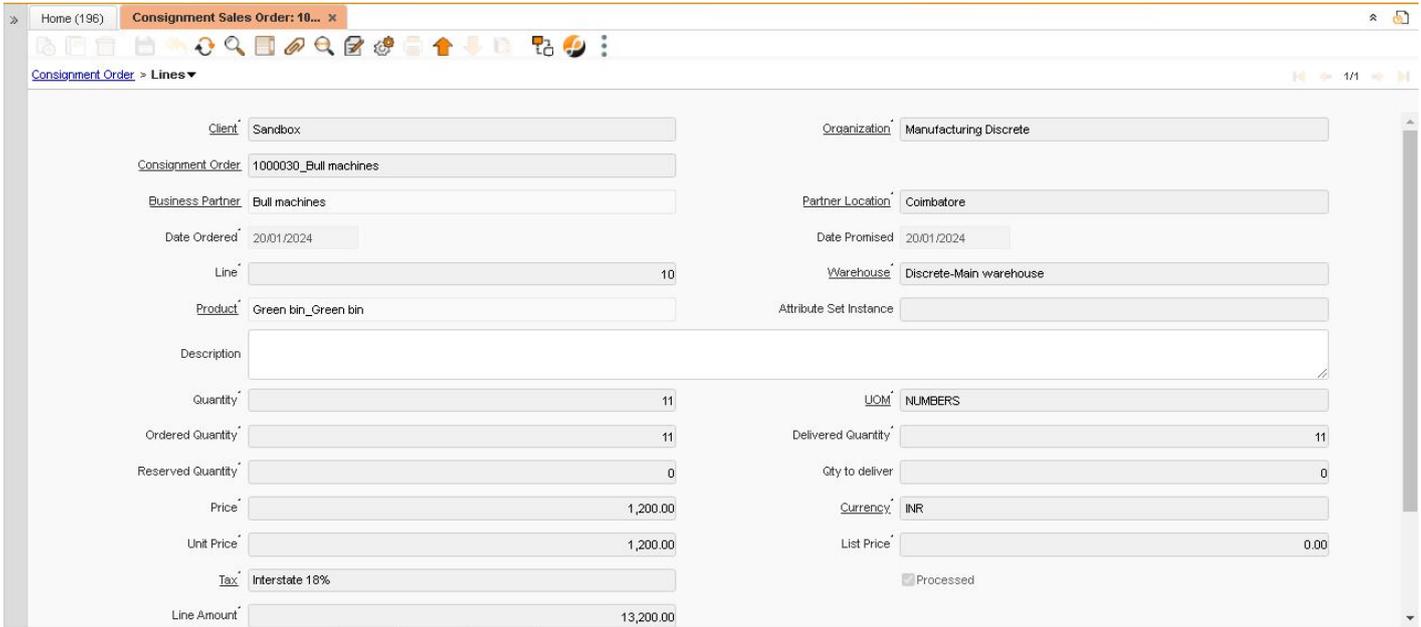
Zoom conditions:

1) Consignment shipment

Customization:

Tabs

Lines



The screenshot shows the SAP Consignment Sales Order Lines form. The form is titled 'Consignment Sales Order: 10...' and is currently on the 'Lines' tab. The form contains various fields for defining a sales order line. The fields are organized into two columns. The left column includes fields for Client (Sandbox), Consignment Order (1000030_Bull machines), Business Partner (Bull machines), Date Ordered (20/01/2024), Line (10), Product (Green bin_Green bin), Description, Quantity (11), Ordered Quantity (11), Reserved Quantity (0), Price (1,200.00), Unit Price (1,200.00), Tax (Interstate 18%), and Line Amount (13,200.00). The right column includes fields for Organization (Manufacturing Discrete), Partner Location (Coimbatore), Date Promised (20/01/2024), Warehouse (Discrete-Main warehouse), Attribute Set Instance, UOM (NUMBERS), Delivered Quantity (11), Qty to deliver (0), Currency (INR), List Price (0.00), and a checked 'Processed' checkbox.

Critical Fields:

- 1) Product : Identifies an item which is either purchased or sold in this organization.
- 2) Quantity : It is used mention the sales quantity.
- 3) Price : The price entered is converted to the actual price based on the Uom conversion
- 4) Tax : The Tax indicates the type of tax used in document line.

Critical & one-time setup fields:

Non-Critical Fields:

1) Description : Optional field description of the record.

2) Project : A Project allows you to track and control internal or external activities.

3) Campaign : The Campaign defines a unique marketing program. Projects can be associated with a pre defined Marketing Campaign. You can then report based on a specific Campaign.

Serial number/Lot number (ASI):

In this field, we can set an Attribute instance for this product & we do not generate serial numbers in the sales order

Zoom conditions:

Customization:

Tabs

Order Tax

The screenshot shows a software interface with a browser-like window. The title bar reads 'Home (196) Consignment Sales Order: 10...'. Below the title bar is a toolbar with various icons. The main content area is titled 'Consignment Order > Order Tax'. The interface contains several input fields and checkboxes:

Client	Sandbox	Organization	Manufacturing Discrete
Consignment Order	1000030_Bull machines	Tax Provider	
Tax	IGST 18%	<input type="checkbox"/> Price includes Tax	
Tax Amount	2,376.00	<input type="checkbox"/> Processed	
Tax base Amount	13,200.00		

The order tax tab will automatically update after the document is completed.

Document Action

Validation

Save:

1. System will check all mandatory fields
 2. In the order line, the system will pick the price and tax from the master.
 3. If a Custom line is added in the master, it will copy to the customs line under the order line.
 4. Payment Schedule will explode as per the payment terms selected in order(Header).
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Delete:

1. System will delete the order and its history details
2. If the product is required to delete in the order line and it is in draft status, then you can delete the record.

If the Document status is in progress, you should change the quantity to zero and prepare the document. then you can delete the record.

3. If you want to delete the whole record, first need to delete the activity against the document number and delete the header.
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Document action-prepare:

1. System will check the period details and master data checking

2. If a payment schedule is not created, the system will automatically create a payment schedule based on the payment term selected.

Document action-complete:

1. System will set the status as complete for the document and keep the order ready for processing.

2. Once document action is complete, all fields are updated in read-only

Document action void/reverse correct actual:

1. Void- the system will reverse all the transaction data and change the document status to Void

Document action close:

1. System will check whether all the activity for the document is completed and change the Document status to close.

Document Action

Action

Verify:

Not applicable

Create lines from:

Not applicable

Copy from/lines:

This button will help you to copy the order lines from another sales order line. We need to mention the order number to copy it.

<custom actions>:

Not applicable

Process

Process

The screenshot shows the SAP Consignment Order form. The title bar indicates 'Home (196) Consignment Sales Order: 10...'. The form contains various fields for order details. Two buttons, 'Copy From' and 'Document Action', are highlighted with orange boxes. The 'Copy From' button is positioned above the 'Document Action' button. The form fields include:

Client	Sandbox	Organization	Manufacturing Discrete
Document No	1000030	Order Reference	
Description			
Target Document Type	Consignment sales Order	Delivered	<input checked="" type="checkbox"/>
Date Ordered	20/01/2024	Date Promised	20/01/2024
Business Partner	Bull machines	Partner Location	Coimbatore
User/Contact	Sanvesh	Insurance	
Order Source		Price List	Sales Price List
Currency	INR	Priority	Medium
Warehouse	Discrete-Main warehouse	Total Lines	13,200.00
Grand Total	15,576.00		

1) Copy from : Copy line process will help you to copy the consignment sales header from other order.

2) Document Action : It is used to prepare,complete & void the document

Video

Video

Consignment sales order

Reports

Reports