CRM Reports

Module	Final Name	Report Column
CRM Reports	Open Quotation Summary	Activity Description, Area, Business Partner, Business Partner Group, Contact User, Grand Total Amount, Mail ID, Payment Term, Phone No, Quotation Date, Quotation Number, QuotationStatus, Sales Representative, Total Amount
CRM Reports	Quotation Vs Order Summary	Alternate Number, Amount, amountwithtax, Area, Business Partner , Business Partner Group, Client, Date Ordered, Delivery Terms, Document Status, EMail ID, Line Amount, Order, Organization, Phone Number, Quote Loss, sales_order_id, Sales Representative, Sales Transaction, User/Contact
CRM Reports	Forecast Report	
CRM Reports	Sales Opportunity	Activity Type, Business Partner , Business Partner Group, Campaign, Client, Close Date, Comments, Complete, Contact Activity, Cost, Created, Created By, Currency, Description, Document No, End Date, Expected Close Date, Opportunity Amount, Order, Organization, Probability, Sales Opportunity, Sales Representative, Sales Stage, Start Date, Updated, Updated By, User/Contact
CRM Reports	Lead Status	Activity Description, Activity Type, Address 1, Address 2, Address 3, Address 4, Area, Business Partner , City, Client, Complete, Country, Created, Created Date, Description, EMail ID, End Date, Lead Source, Lead Status, Name, Organization, Phone Number, Sales Representative, Search Key, Start Date, State, User/Contact
CRM Reports	Sales Funnel Report	Area, Client, Customer Group, Customer Name, Lead Date, Lead Name, Opportunity No, Quotation No, Sales Order No, Sales Representative

CRM Reports	Open Lead Status	activity_description, Activity Type, Area, BP Name, Business Partner , Client, Comments, Complete, Description, EMail ID, End Date, Lead Source, Lead Source Description, Lead Status, Name, Open Lead Status, Organization, Phone Number, Sales Lead, Sales Representative, Search Key, Start Date, User/Contact
CRM Reports	Portal Lead	Activity Description, Activity Type, Business Partner, Complete, Description, EMail, End Date, Lead Source, Lead Status, Name, Phone, Sales Representative, Search Key, Start Date, User
CRM Reports	Order Lost With Reason	

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