

# Sales CRM Reports

Module	Final Name	Report Column
Sales CRM Reports	Quotation Vs Order	Area, Business Partner , Business Partner Group, Client, Contact User, Date Ordered, Grand Total, Line Amount, Mail ID, Order, Organization, Phone No, Price, Product, Quantity, sales_line, sales_order_id, Sales Representative, Sales Transaction, UOM
Sales CRM Reports	Additional Charges Report	Business Partner , Business Partner Group, Charge, Classification, Client, Currency, Date Invoiced, Description, Document No, Document Status, Grand Total, GST Number, Invoice, Konnect GST HSN ID, Line, Location, m_inoutporefence, net_amount, Organization, Phone Number, Price, Product, Product Category, Quantity, Region, Sales Transaction, Target Document Type, Tax, taxablevalue, Tax Amount, Tax Category, UOM, Vendor Invoice No
Sales CRM Reports	Yet To Invoice	Business Partner , Business Partner Group, Client, Date Ordered, Invoiced Quantity, Order, Ordered Quantity, Organization, Product, Product Category, Sales Representative, shipment_no, shipped_qty, UOM
Sales CRM Reports	Invoice Report	
Sales CRM Reports	Manufacturing Order Transactions	
Sales CRM Reports	Business Partner Detail	Account Name, Bank Account No, Bank Name, Business Partner Group, Country, Credit Status, Email , GST No, IFSC Code, Invoice Print Format, Name, Open Balance, Pan No, Partner Location, Payment Term, Phone, Phone 2, Price list, Search Key

Sales CRM Reports	Order status	Attribute_set, Business Partner, Customer Group, Customer_ponum, DateInvoiced, DateOrdered, Datepromised, Delay_date, DocStatus, DocumentNo, Invoice Grand Total, Invoice Line Amout, Invoice_no, Invoice_qty, Invoice Total Amount, Location Name, MR_qty, MR shipment no, Order Grand Total, Order Line Amount, Order Total Amount, organization , Pendingqty, Product name, QtyDelivered, QtyEntered , shipment Pending QTY, Status, UOM, User/Contact, Warehouse
Sales CRM Reports	Invoice Tax	
Sales CRM Reports	Open Sales Order Summary	activity_description, Alternate Number, Business Partner , Business Partner Group, Client, Currency, Date Ordered, Date Promised, Document No, Document Status, EMail ID, Grand Total, Order, Organization, Partner Location, Payment Term, Phone Number, Quote Loss, quoteno, Quote Status, Sales Representative, Target Document Type, Total Lines, User/Contact
Sales CRM Reports	Pending Quantity	Account Date, Business Partner , Client, Date Ordered, Date Promised, Delivered Quantity, Document Status, Order, Ordered Quantity, Organization, overdue_days, pendingqty, Product, Quantity, UOM
Sales CRM Reports	Sales to Production Report	Business Partner , Business Partner Group, Client, delivered_qty, manufactruingorder_qty, manufacturingopromised_date, manufacturingorder_date, manufacturingorder_no, open_qty, Organization, Product, salesorder_date, salesorder_no, salesorder_qty
Sales CRM Reports	Quotation Amendment	Area, Business Partner , Client, Column, Created, Date Ordered, Document No, Line, Logo, New Value, Old Value, Organization, Product
Sales CRM Reports	Commission Run Detail	
Sales CRM Reports	Order Detail	

Sales CRM Reports	Monthly Invoice Vendor	
Sales CRM Reports	Invoice Detail & Margin	
Sales CRM Reports	Invoice Detail Report	Amount, Area, Business Partner Group, Charge, Classification, Client, Currency, Customer Address, Customer Name, Date Invoiced, Description, Document Status, EwayBillNo, Grand Total, GSTN No, HSN Code, Invoice, Invoice No, Line No, LLR Number, m_inoutporeference, Organization, Phone Number, Price, Product, Product Category, Quantity, Sales Rep Group, Sales Transaction, State, Target Document Type, Tax, Tax , Taxable Value, Tax Category, UOM, Vendor Invoice No
Sales CRM Reports	Product Price List	Classification, Client, Comment/Help, Description, Document Note, Limit Price, List Price, Name, Organization, Price List Version, Product, Product Category, Standard Price, UOM
Sales CRM Reports	Customer Po	Business Partner, Customer PO Number, Drawing Number, Line Number, Order Qty, Part Description, Part Number, Po Date, Product, Remarks, Total Price, Unit Price
Sales CRM Reports	Daily Invoice	
Sales CRM Reports	Weekly Invoice	
Sales CRM Reports	Invoice Transactions (Doc)	
Sales CRM Reports	Weekly Invoice Prod Cat	
Sales CRM Reports	Order Cost Detail	Account Credit, Account Date, Account Debit, Activity, Attribute Set Instance, Campaign, Cost Collector Document Number, Cost Collector Type, Document Status, Document type, Locator, Manufacturing Order Bom Line, Manufacturing Order Document Number, Movement Date, Movement Qty, Processed, Product, Project, Resource, Scrapp Qty, Trx Organization, User Element List 1, User Element List 2, Warehouse
Sales CRM Reports	Invoice Transactions (Acct)	

Sales CRM Reports	Monthly Invoice	
Sales CRM Reports	Monthly Invoice Prod Cat	
Sales CRM Reports	Monthly Invoice Product	
Sales CRM Reports	Quarterly Invoice Customer by Vendor	
Sales CRM Reports	Quarterly Invoice Customer by Product	
Sales CRM Reports	Customer Return Tracking Report	
Sales CRM Reports	Order & Dispatched Value	Business Partner , Client, Date Ordered, Locator, orderdocumentno, Order Qty, Organization, Price, Product, Rate, shipmentdocumentno, shipment_qty, shipmentvalue, Tax Amount, Unit Price, Vehicle Number
Sales CRM Reports	Quarter Invoice Product	
Sales CRM Reports	Schedule adherence	Customer Name, Delivered%, Delivered Qty, Product Name, Schedule QTY
Sales CRM Reports	Expense Report	Active, Activity, Approval Amount, Approved, Business Partner , Campaign, Client, Converted Amount, Created, Created By, Currency, Description, Document No, Document Status, Expense Amount, Expense Date, Expense Report, Invoiced, Invoice Line, Invoice Price, Line, line_bpartner_id, line_description, Name, Note, Organization, Price Invoiced, Price List, Price Reimbursed, Processed, Process Now, Product, Project, Project Phase, Project Task, Quantity, Quantity Invoiced, Quantity Reimbursed, Report Date, Resource Assignment, Sales Opportunity, Sales Order Line, Service Request, Time Report, Time Type, UOM, Updated, Updated By, User/Contact, Warehouse

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