

# Introduction

## Overview

A Quote/Estimate is an offer to provide Estimate for any goods / product which we sell in our company

## Business Case

A Fabrication Industries receives a Purchase order from customer for new development component or exiting the product(Price navigation purpose) . The Marketing team will prepare the Quotation

---

Revision #8

Created Tue, Apr 14, 2020 4:22 PM by [Vijayakumar S](#)

Updated Fri, Apr 17, 2020 8:33 PM by [Vijayakumar S](#)