

Sales Contract

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Introduction

Introduction

Overview :

Sales Contract Window is used to maintain the Contract based sales orders for the Particular organization.

Business Case :

In a organization the Sales Contract is used to maintain the contract based orders .

It will used to generate the orders in the schedule or the period based on the requirement for the particular Customer based orders.

Tab

Tab

Sales Contract

Sales Contract

Data requested

<u>Client</u> *	Konnect Demo	<u>Organization</u> *	Manufacturing Discrete
Document No	1000007	Order Reference	
Description		<u>Order Source</u>	
<u>Document Type</u> *	Sales Contract	Priority*	Medium
Document Date	08/08/2023		
Contract Type*	Perpetual	<input type="checkbox"/> Printed	<input checked="" type="checkbox"/> Sales Transaction
Billing*	Pre-Paid Generates Order	<u>Document Type for Sales Order</u> *	Sales Order
Grouping*	All Lines in One Document		
<u>Business Partner</u> *	Tech equipment	<u>Partner Location</u> *	Coimbatore TamilNadu
Date Start	08/08/2023	Finish Date	07/11/2023
Current Finish Date	07/11/2023	<button>Extend Contract</button>	
User/Contact	Arun	Warehouse*	Manufacturing-Warehouse

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Data requested

Current Finish Date	07/11/2023	<button>Extend Contract</button>	
User/Contact	Arun	Warehouse	Manufacturing-Warehouse
Delivery Via	Pickup	Delivery Rule	Availability
Payment Rule	On Credit	Payment Term	Immediate
Price List	Sales Price List	Grand Total	14,160.00
Currency	INR	Total Lines	12,000.00
<input type="checkbox"/> Price includes Tax		<button>Terminate Contract</button>	
Document Status	Completed	<input checked="" type="checkbox"/> Closed Status	<input checked="" type="checkbox"/> Processed
<button>Document Action</button>		<input checked="" type="checkbox"/> Approved	<input type="checkbox"/> Approved Level 1
		<input type="checkbox"/> Approved Level 2	

▼ Reference

Project		Activity	
Campaign			

Critical Fields :

1. Order Source : This Field is used to select the source from the master window
2. Priority : Used to select the priority of the contract
3. Document Date : Used to mention the Contract Document Creation Date
4. Billing : Used to select the billing type which includes Prepaid Generates Order, Post paid Generate Order, Pre Paid Generate Invoice, Post Paid Generate Invoice.
5. Grouping : Used to select the sales order grouping It contains a) All Lines In One Document , b) Group Lines By date In Document, c) One Line Per Document.
6. Business Partner : Used to select the customer name from the master
7. Partner Location : Used to select the Location details
8. User/Contact : Used to select the Username from the master
9. Warehouse : This is used to select the warehouse name from the master window
10. Delivery Via : Used to select the Delivery mode like Delivery, Pickup, Shipper
11. Delivery Rule : Used to select the Delivery rule from the list , It Contains Manual, Force, Complete Order, Complete Line, Availability, After Payment

12. Payment Rule : Used to select the payment rule type like Cash, check, Credit Card, Direct Debit, IMPS, Mixed POS Payment, NEFT, On Credit, RTGS
13. Price Includes Tax : Used to mention the amount includes tax or not
14. Current Finish Date : System will take current finish date from sales contract lines tab based on extend contract.
15. Extend contract : It is used to extend sales contract date.

Critical & onetime setup fields :

1. Organization : This Field is used to select the organization
2. Target Document Type : This Field is used to select the type of the document that you are going to process
3. Contract Type : Used to select the contract type from the list like Perpetual - used to generate year wise, Fixed Date - used to generate mentioned date wise.
4. Date Start : Used to mention the contract start date
5. Price List : Used to mention the price list for the contract
6. Currency : Used to mention the currency type for the contract.

Non-Critical Fields :

1. Description : Used to mention the extra data about this document
2. Order Reference : Used to mention the reference data about the contract
3. Terminate contract : It is used to terminate the contract.

Zoom condition's :

Document Actions

Validation

Save :

1.System will check the all mandatory fields

Delete :

1.System will delete the Document and its history details

Document action prepare :

1.System will check the period details and master data's checking

Document action complete :

1.Once document action is complete ,all fields are update in read only

Document action void/reverse correct actual :

1.Void- system will reverse all the transaction data's and change the document status to Void

Document action close :

1.system will check whether all the activity for the document is completed and change the Document status to close.

Process

Sales Contract Process

1) Extend Contract :

1. This Process is used to extend the existing contract for the particular Business partner.

2) Terminate Contract :

1. This Process is used to Terminate the existing contract for the particular Business partner.

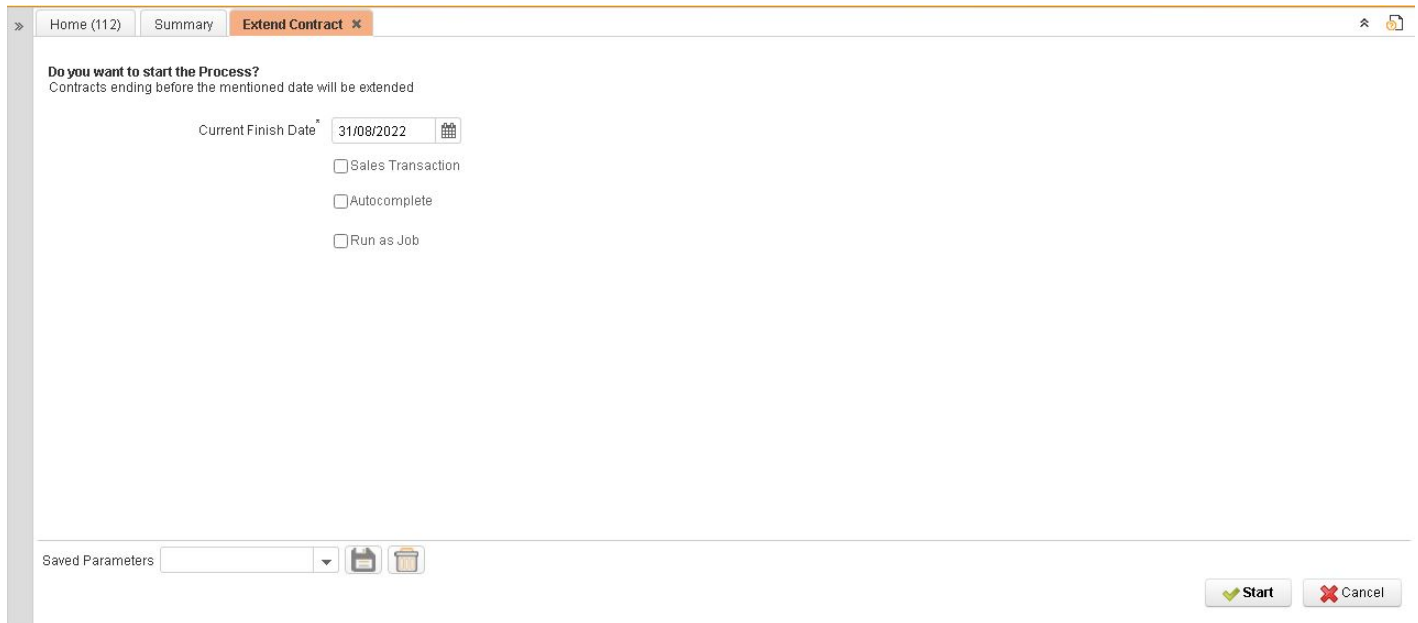
3) Copy Lines :

1. This Process is used to Copy the existing order for the particular Business partner and create the new contract.

Videos

Form and process

Extend contract



The screenshot shows a SAP web interface for the 'Extend Contract' process. At the top, there are three tabs: 'Home (112)', 'Summary', and 'Extend Contract' (which is active and highlighted in orange). Below the tabs, a message asks 'Do you want to start the Process?' and states 'Contracts ending before the mentioned date will be extended'. The main form area contains a label 'Current Finish Date *' followed by a date input field showing '31/08/2022' and a calendar icon. Below this are three checkboxes: 'Sales Transaction', 'Autocomplete', and 'Run as Job'. At the bottom left, there is a 'Saved Parameters' section with a dropdown menu and two icons (a save icon and a delete icon). At the bottom right, there are two buttons: 'Start' with a green checkmark icon and 'Cancel' with a red X icon.

Parameters :

- 1) Current finish date : It is used to mention finish date which is already available in sales contract document.
- 2) Sales Transaction : By selecting this check box it is used for sales transaction.
- 3) Autocomplete : It is used to complete sales contract document for extending contract.

Process Use :

By using this process we can able to extend contract with date in sales contract.