

Reports

Sr.No	Report Name	Report Purpose
1.	Open Quotation Report	A quotation will be released as per the company standard in the fabrication industry. The marketing team needs to track how many Quotation not converted to order
2.	Order Status report	In the manufacturing Industry management person want to see the total tracking detail from the sales order against invoice detail. This report is used to track the details.
3.	Sales To Production report	In the manufacturing industry once the sales order is raised and the production process is started. Management needs to track the orders raised and the delivery status against the sales order this report is used to track the details.
4.	Shipment Report	In the manufacturing Industry management person want to see the total tracking detail from a sales order or shipment(Customer) against invoice detail. This report is used to track the details.
5.	Open Sales Order Summary	This report will help you with orders not fully delivered.
6.	Order Vs Dispatched Value	You can see the shipment value delivered with the order Price.
7.	Order Detail	To see the product, qty, Price, and delivered qty against the sales order.

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